

Vicki L. Cade
Principal



vcade@endurasa.com
 210.366.2222 phone
 210.366.2231 fax
 210.827.7640 cell

25 years experience

agency leasing

medical office leasing and sales

investment and user sales

tenant representation

Vicki Cade, CCIM, has been actively involved in the San Antonio commercial real estate marketplace for 25 years. Vicki specializes in the office market and medical office market. She has handled many agency leasing assignments, investment and user sales transactions, as well as tenant representation requirements. Vicki became a partner with Endura Advisory Group in May of 2008, where she provides agency leasing services for BGK Texas, DNA Partners, Fulcrum Property Group, and Griffin Partners. In addition, Vicki provides expertise in evaluating and facilitating investment sales opportunities and end user acquisitions, dispositions and lease transactions.

Prior to joining Endura, Vicki was a Senior Vice President with the San Antonio Grubb & Ellis office for ten years and was a consistent top producer within the San Antonio office. Vicki became a CCIM designee in 1999 and has been awarded the CCIM top deal award three times. Vicki has been a CREW member since the late 1980's and was honored by receiving the EVA Rosow Award of Excellence in 2000. Vicki has been involved in a number of significant transactions including the successful disposition of Shavano Oaks I and II (two 34,000 sf office buildings); a 237,670 sf single tenant office industrial portfolio; the 377,681 sf Philips Electronics Semiconductor Campus and the lease and sale of 4300 Centerview, a 93,299 sf call center building. During the last nine years, Vicki has completed transactions totaling over \$225M.

Vicki presents a consistent, professional approach and creatively implements winning, results-oriented strategies. Vicki is persistent, dedicated and determined to provide the best service possible for her clients.

clients served

- | | |
|----------------------------------|--------------------------------|
| Beucler Properties | Fulcrum Property Group |
| BGK Texas | GE Real Estate |
| CCD | Griffin Partners |
| Chase Merritt | Intel |
| Confederation Life Insurance Co. | International Bank of Commerce |
| CTRC | Litchfield Advisors |
| DNA Partners | MH Commercial Properties |
| Ebay | Philips North America |
| EC Ventures | Qwest Communications Corp. |
| First Pacific Management | Texas Name Ltd. |
| Frost National Bank | |

recent notable transactions

- | | |
|------------------------------|---|
| Shavano Oaks I & II | 34,000 sf office building - Sale |
| 5 Building Portfolio | 237,670 sf single tenant office industrial - Sale |
| Philips Electronics Campus | 267,000 sf chip manufacturing building - Sale |
| | 71,700 sf Class A office building |
| | 38,981 sf central utilities building on 177 acres |
| 4300 Centerview | 93,299 sf call center office building - Sale |
| Providian Financial Services | 93,299 sf call center - Lease |
| Ebay | 75,000 sf - Lease |
| Cedra Clinical Research | 45,000 sf - Lease |
| Frontline | 17,576 sf - Lease |
| Qwest Communications | 18,504 sf - Lease |

(continued)

Endura Advisory Group
 12500 San Pedro
 Suite 140
 San Antonio, Texas 78216
 www.endurasa.com

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professional accomplishments

CCIM, Certified Commercial Investment Member (2005 President)
CCIM Top Deal Award Winner - 1999, 2001 and 2004
Grubb & Ellis San Antonio Top 5 Producer 1999 thru 2007
CREW San Antonio Eva Rosow Award of Excellence - 2000
Rotarian of the Year - 2001 - Oak Hills Rotary Club
Member - International Council of Shopping Centers
Member - CREW San Antonio
Member - RCA (Realtors Commercial Alliance)

education

Augustana College – BS Music Education
University of Minnesota – Business Administration Course Work
CCIM Designation - 1999