

J. David Held
Principal



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210.366.2222 phone
210.366.2231 fax
210.846.6666 cell

27 years experience

project leasing

investment sales

tenant representation

land brokerage

Endura Advisory Group
12500 San Pedro
Suite 140
San Antonio, Texas 78216
www.endurasa.com

David has dedicated over twenty-seven years to the San Antonio and South Texas market. Serving initially as agent, then broker, then rising to be named Director of Brokerage Services for one of the nation's largest commercial real estate companies, he has been responsible for over \$200 million in transactions while also proving himself as an organizational leader.

David leads the charge for the firm's office group, personally conducting and overseeing management, leasing and sales activities for this vital and growing segment. He also works with investors to match their needs to the right properties. Having participated in large transactions involving the market's most sophisticated investors, he shares his ability to promote, negotiate, troubleshoot and close significant transactions with his team.

A native of San Antonio, David and his family are active and highly respected in the community. His work ethic, communications skills and integrity are the key reasons clients rely on David and return to him whenever a need arises.

clients served

Bank of America
Chase Merritt
Darren Casey Interests
Equastone
Frost National Bank
MCI/Verizon
Mack-Cali
Maier Siebel Baber
Nestle Purina
Principal Financial Group
SWBC
UBS

recent notable transactions

MCI/WAMU Regional Campus	75 acre campus with 400,000 sf office - Sale
One Riverwalk Place	271,000 sf class A CBD office building - Sale
The Pyramid Building	214,000 sf class A suburban office building - Sale
MCI/Verizon	86,000 sf office - Lease
Bank of America	69,000 sf office - Lease
Altria/Kraft	75,000 sf office - Lease
The Hartford	58,500 sf office - Lease
Billing Services Group	42,430 sf office - Lease

professional accomplishments

San Antonio BOMA – past president
Who's Who of Commercial Real Estate in America
Deal of the Year Award 2005 – San Antonio Business Journal
(for the sale of the MCI campus to Washington Mutual)

education

University of Texas at Austin – BBA 1982

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PRIOR ACCOUNT EXPERIENCE

Centre Plaza Tetco (Northwood) Tower

4040 Broadway Pyramid Building

One Riverwalk Place Trinity Plaza II

Riverview Towers Travis Park Plaza

Century Building North Atrium

Concord Plaza SWBC Tower

Energy Plaza Mercantile Building

Alamo Towers Pacific Plaza

CityView Camino Real Bank Building

One Technology Center One Alamo Centre

Corporate Square Med Centre Plaza

Tower West 8401 & 8415 Datapoint

One Thousand Oaks One Castle Hills

San Pedro Plaza Titan Building

One International Centre