

Willard E. Smith,  
CCIM, CPM, CFM

Director Of Construction  
Management



wsmith@endurasa.com  
210.366.2222 phone  
210.366.2231 fax

construction management

facilities management

property management

Willard's background as a Professional Real Estate Manager extends over a period of 25 years and has included corporate responsibility as Regional Vice President and Director of Property Management/Construction Services. This responsibility encompassed apartment communities, office buildings, shopping centers and industrial space with a project cash flow exceeding \$12 million per year. He has extensive experience in major renovations of electrical systems, structural repairs, roof replacements, tenant improvements and landscaping.

For Six years Willard was directly involved in the Facility Management of over one (1) million square feet of office space occupied by over 7,000 employees and one (1) million square feet of parking garage space for USAA Federal Savings Bank. This responsibility encompassed detailed space planning, furniture purchase and placement, telephone and data cabling requirements, electrical supply and all other aspects of property management. During this same period, he was project manager for construction of a 650,000 square foot office building and 450,000 square feet of accompanying garage space. This was a \$78 million dollar project.

Prior to his career in Real Estate Management, Willard served in the United States Air Force, retiring as a full Colonel with extensive administrative/management experience.

**clients served**

Callaway Development Corporation  
Bank One  
Commercial Real Estate Associates  
The Powell Company  
USAA Federal Savings Bank  
Lincoln Properties Inc.  
Mission City Properties  
Koontz McCombs Real Estate Services, Inc.

**professional accomplishments**

CCIM - Certified Commercial Investment  
CPM - Certified Property Manager  
CFM - Certified Facilities Manager  
Texas Real Estate License

**education**

Colorado State University - BS Civil Engineering  
UTSA - Post Graduate in Computer Science